

COMPANY PROFILE



ELECTRICAL | MECHANICAL | HEATING & VENTILATION

www.megalink.co.tz

THE WHEEL FOR AFRICA

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Managing Director's Message



Exaud Kiwali (Managing Director)

MEGA LINK COMPANY LIMITED, from its humble beginning, being a quality and customer-oriented company with a global vision and reach, has over the past years reached a pre-eminent position in its market segment with fully operational workshops.

The broad operating footprint, a determined self-help agenda and a focus on differentiated services has enabled the Company to deliver a resilient performance against considerable challenges on our way to become one of the greatest growing companies in Tanzania.

MEGA LINK COMPANY LIMITED's growth has been possible, in part, due to strategic investments from time to time, by the Shareholders, be it establishing a new Corporate Office in Dar es Salaam, or acquisition of new machinery and equipments for our workshops or introduction of a new mobile workshop Plant for Transformer service and Filtration, to name just a few. The much needed investments have developed Mega Link with a strong technical capabilities.

Knowing we are now in an ever-changing market environment and the need to take the company to new heights, we firmly believe that "trust" is the key element that will continue to give our customers confidence in choosing our quality services. We totally accept that "trust" can create a "Win-Win Situation" for a long deeper relationship.

As always, we are driven to achieving a legacy through a professional approach based on integrity and satisfaction, building unsurpassed relationships, creating innovative and sustainable solutions to all our clients while taking our customer's interests at our hearts.

We welcome you to browse through our website to get a first-hand impression of our capabilities and then try our services.

Very Best Regards

Exaud Kiwali

Managing Director

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Company Strategy



Josh Murowe (Operations Director)

PURPOSE:

To be a leader in the Electrical, Mechanical, Heating and Ventilation as well as Maintenance industry by providing enhanced services, relationship and our every desire to address clients needs and provide the best solution available to resolve issues as soon as possible

VISION:

To Provide quality services that exceed the expectations of our esteemed clients by keeping pace with today's fast growing, innovative business climate and striving to remain on the cutting edge by using the latest technology from our in-house repair to new installation methods while setting the standards for our industry.

MISSION STATEMENT:

To build term relationships with our clients and provide exceptional client services by pursuing business through innovation, quality of service and advanced technology. Also building strategic partnership with our clients by ensuring complete customer satisfaction.

CORE VALUES:

We believe in treating our clients with respect and faith. We grow through creativity, invention and innovation and we integrate honesty, integrity and business ethics into all aspects of our business functioning.

GOALS:

Regional expansion in the field of Electrical, Mechanical, Heating and Ventilation as well as Maintenance while developing a strong base of key customers. We will achieve this by building a good reputation and become a key player in the field of Electrical, Mechanical and Ventilation as well as Maintenance industry.

QUALITY:

MEGA LINK CO. Ltd is committed to a high quality of workmanship. we provide a safe work environment on all of our works. We believe the quality in our work will represent us for years to come. Our stringent Quality Assurance Practices ensures that our clients will receive consistent quality through a simple philosophy of getting the job done on time and on budget while still providing quality of service.

Our Services:

✓ DESIGN & DEVELOPMENT:

We have strong belief in “advancing with the times” and employing “state of the art” technology and principals throughout our design and development processes. the finished design is a result of not one, but several members of a committee who are qualified and experienced in the design field.

The Combination and comparison of ideas and knowledge from the committee results in a more efficient, competitive, safe and reliable design.

The design process interfaces with the client’s organization to ensure all requirements are adequately addressed.

✓ INSTALLATION

Our extensive experience allows our team to provide attention to detail while ensuring the best possible quality and system reliability’

INSTALLATION SERVICES INCLUDE:

- Cable supply, installation and termination
- Complete electrical system installations
- Electrical power generation, protection and distribution installation
- Control system installations
- Air conditioning/ refrigeration electrical system

✓ MAINTENANCE AND REPAIR

MEGA LINK CO. Ltd provides emergency & scheduled maintenance and repair services to a vast array of clients

MAINTENANCE AND REPAIR SERVICES INCLUDE:

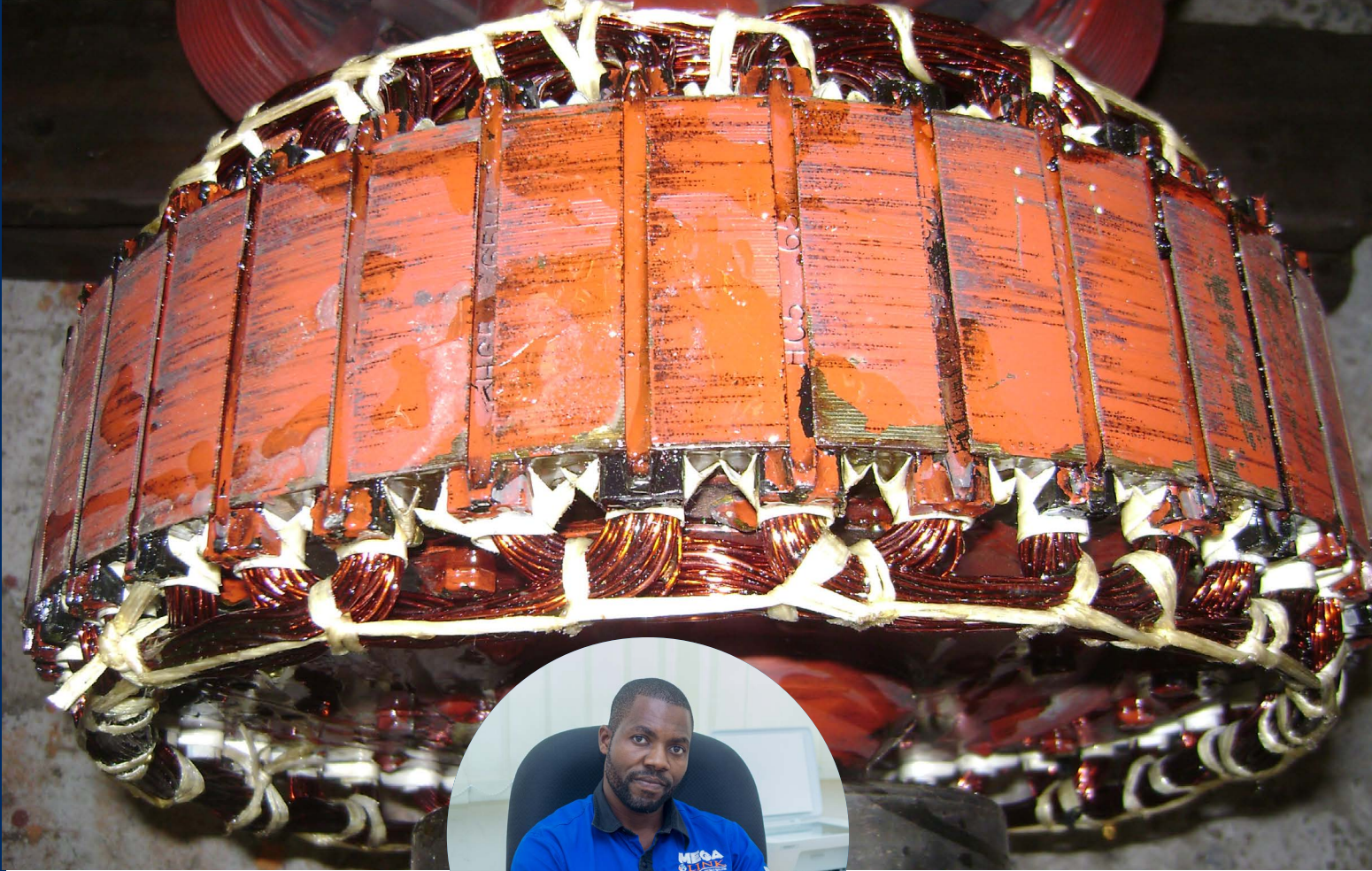
- Emergency response repairs
- Electrical power generation, Protection and distribution maintenance and repair
- Mechanical Services
- Rewinds (transformer, generator/alternator and electric motor).
- Rotating Machinery repair (generator, alternator, electric motor and fan)
- Generator / Alternator control system service and inspection

✓ LABOUR HIRE

MEGA LINK CO. Ltd is able to supply skilled and experienced Technicians, Welders and Engineers

for routine work and emergency call out. We have suitable personnel available to fill roles such as Project Management, Supervision and Tradesmen / Technicians. All Personnel are suitably qualified, licensed and have major passes required in the industry.





Huruma Elia (Engineering Manager)

✓ MANUFACTURING

MEGA LINK CO. Ltd is able to manufacture products to meet your specific application, requirements and the installed environment. All goods are manufactured to the highest level of quality

MANUFACTURING SERVICES INCLUDE:

- Switchboard and distribution board manufacturing (to a capacity of 1MW)
- Engine control system (Generator sets)
- Motor starter panel and control panel manufacturing
- Welding and Machining.
- Earth Fault Monitoring systems
- Skimming

✓ REWINDING OF ELECTRIC MOTORS:

Motor efficiency is an important consideration, the more KW a motor delivers and the more hours per year it runs, the greater the operating cost and the more important the motor's efficiency turns out to be. Mega Link has the best facility and team to do motor rewinding with unimaginable warranties.

✓ REWINDING AND REPAIR OF TRANSFORMERS:



The Transformer is one of the most reliable pieces of electrical distribution equipment. It has no moving parts, require minimal maintenance and is capable of withstanding overloads, surges, faults and physical abuse that may damage or destroy other items in the circuit. Often, the electrical event that burns up a motor, opens a circuit breaker or blows a fuse has a subtles effect on the transformer. Although the transformer may continue to operate as before, repeat occurrences of such damaging electrical events or lack of even minimal maintenance can greatly accelerate the eventual failure of the transformer.

However, this durability is no excuse for not providing the proper care. Most of the effects of aging, or abuse can be detected and corrected by a comprehensive maintenance, inspection, and testing program, that's were MEGA LINK CO. Ltd comes in as we have a perfect solution from the state of the art facility to rewind and repair



✓ GENERATORS:

We have the experience to address all your repair and maintenance needs and led by highly specialized and experienced Engineers and ensure everyone on the team is up to date with the latest techniques and technologies. Our uniqueness in Generators lies with our expertise in installation, servicing of the electrical as well as the mechanical parts (the engine).



✓ PUMP SERVICES & OVERHAUL:

MEGA LINK CO. Ltd has abilities extending from engineering and utilizing state of the art Technology to help keep the industry running when it comes to Pump Overhauling and complete repair service.

Our team is able to visit any of yur job sites to conduct professional inspection or to provide recommendation with fault finding.



✓ AIR CONDITIONING AND REFRIGERATION DIVISION:

MEGA LINK CO. Ltd undertakes maintenance and service contracts for equipment not fitted by ourselves. We supply and install a wide variety of heavy duty industrial air conditioning equipment in a wide range of capacities. Equipment of this type is typically used to control both the humidity and temperature in situations where close control of those environment factors is required for plants and / or process.

✓ FIRE PROTECTION SERVICE:

Our Professional engineers provide complete fire protection engineering services beginning with conceptual engineering to detailed engineering and construction documents, construction observation and final acceptance test monitoring.

Our fire engineering design services include the design of:

Fire alarm system

Automatic sprinkler system

FIRE SAFETY

All fire safety requirements including fire risk assessments, fire alarm design and installation, fire extinguishers (supply, servicing and training), fire safety/warden training. Carried out in accordance with British Standards as well as Regulatory Reform Fire Safety Order (2005).

HEALTH AND SAFETY

Health and safety risk assessments, training and consultancy tailored to requirement.

All carried out in accordance with the Health and Safety at Work Act (1974) and the Management of Health and Safety Regulations (1999).

QUALIFICATIONS AND EXPERIENCE

NEBOSH Qualified

Member of Institute of Fire Engineers

Member of the Fire Protection Association

Member of the Institute of Occupational Safety and Health

16years+ experience (industries include hospital, hotel and leisure, events venues, industrial, residential, schools, retail)



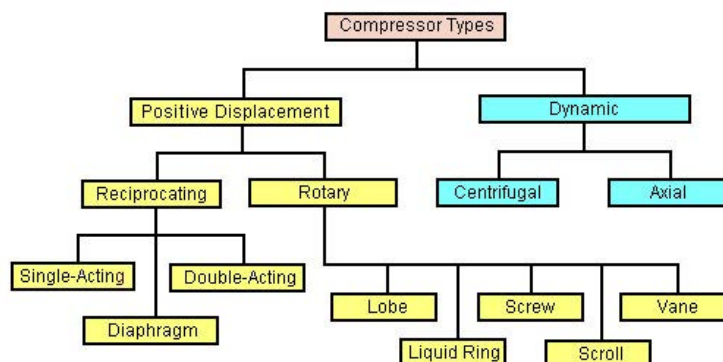
Air Compressor Service Department

Mega Link Air Compressor Service Department has been through a fascinating evolution from humble beginnings to the recognized and demanded name in the industrial of air compressor Service field that it is today. Our services are today among the most famous in Tanzania.

We have since expanded our business in order to better serve you, the customer, with offering expert technical support, superior service, and solutions for All Types of air compressors in Tanzania.

We are unrivaled in our Service offerings our level of expertise, as well as prompt support and reliability

When it comes to your vacuum system or industrial air compressor, service and maintenance are extremely important



They help with prolonging the life of your equipment and reap numerous benefits for your business. Our experienced team will work around the clock to maintain your systems and have your malfunctioning equipment running smoothly in a timely manner. If you require air compressor repair, a motor rewind, emergency assistance or any other type of industrial air compressor service, we are here to help.

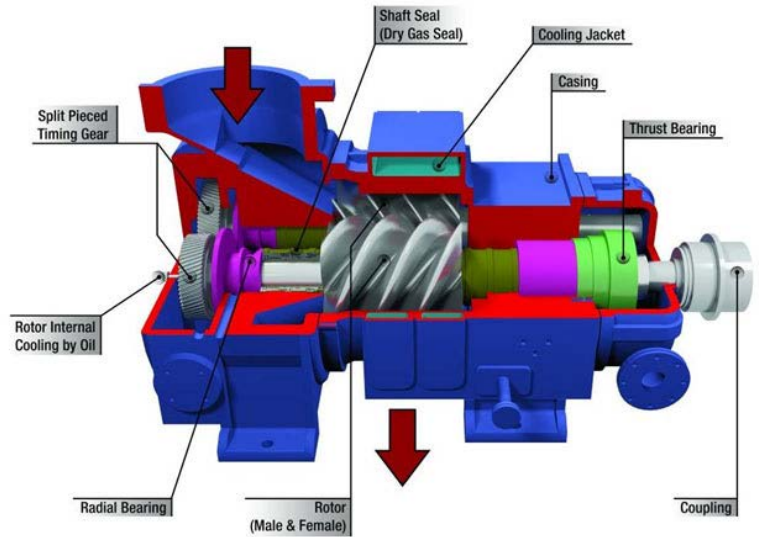
Air Compressor Work Plan Proposal

Maximising The Return on Your Air Compressors

| ACTIVITY | RESPONSIBLE |
|--|---|
| <ul style="list-style-type: none"> ● Define Task | <p>All maintainance crew</p> <ul style="list-style-type: none"> * know out task and expectations * set rules and responsibilities * set a clear channel of communication * identify our working tools and requirements |
| <ul style="list-style-type: none"> ● Site Orientation | <p>All maitainance crew</p> <ul style="list-style-type: none"> * Have a tour on all units at site * Identify their needs * Do a risk analysis of the site * Identify proper PPE * Identify required tools as per scope of work |
| <ul style="list-style-type: none"> ● Basic Training | <p>All maitainance crew</p> <ul style="list-style-type: none"> * train basic maintainance and machine operation * fault finding and remedies * impact of not doing proper unit maintainance * handling of breakdown calls as a team * working together as a team * continuous improvement of service |
| <ul style="list-style-type: none"> ● Services and Troubleshooting | <p>Engineer and Supervisor</p> <ul style="list-style-type: none"> * plan service intervention calendar for all machines * identify all required repairs and make a list of recommended repairs * identify service kits required and availability * job allocation and supervision * follow up on backlogs and work in progress |
| <ul style="list-style-type: none"> ● Other activities | <p>All maintainance crew</p> <ul style="list-style-type: none"> * have meetings/sessions to evaluate the progress and goals achievement * creat bonding sessions * retrain on several areas that are deemed necessary |

✓ Repair

MEGA LINK provides a wide range of vacuum system and industrial air compressor services. When it comes to air compressors, we have the necessary skills and experience to take on any project. Whether you are looking for air compressor repair or for the refurbishment of any other brand, we are able to assist you.



MEGA LINK provides a wide range of vacuum system and industrial air compressor services. When it comes to air compressors, we have the necessary skills and experience to take on any project. Whether you are looking for air compressor repair or for the refurbishment of any other brand, we are able to assist you.

We also offer preventative maintenance to maximize your industrial compressed air and vacuum system's utility and efficiency, making long-lasting reliability for years to come.

Maintenance is an essential part of ensuring your business stays running smoothly with minimal down time. If you decide on the option of our maintenance contract, we make sure to keep your equipment running trouble-free, identify any possible issues, prompt you for necessary industrial air compressor service, and maximize your efficiency - in turn save you money in the long run. Our preventative maintenance options ensure your operations are always functioning at optimal levels.



✓ INSTALLATION:

MEGA LINK COMPANY offers numerous lines of compressed air systems, featuring turnkey projects.

We have worked on projects of all sizes and are able to meet any of your requirements, ranging from installation of compressed air lines to compressor ventilation systems and more. You can be sure that unlike when dealing with a third party for installations, the knowledge and efficiency of a sole supplier will reduce your installation costs and downtime significantly.

✓ 24/7 CUSTOMER SUPPORT:

Supporting ACCACIA GOLD MINES in Tanzania

Customer satisfaction is our priority, and we are available around the clock in order to assist you with any emergency needs. Machinery breaks down and it seems to always happen at the worst times. Whether you need air compressor repair or are experiencing trouble with any other compressor or vacuum system, we are here to help. At MEGA LINK, our skilled technicians can ease the stress of a malfunction/breakdown by offering 24/7 emergency industrial air compressor service.

Our goal is to minimize your downtime and have your operation up and running in a timely manner.



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Duct and Cladding

Under Our Heating Ventilation & Air Condition (HVAC) Department

We offer a wide range of products for manufacturing and installation of air duct systems as well as ventilation components for your HVAC business.

Our product development process is focused on three key rules:

- Perspective of your planning department
- Perspective of duct work manufacturing
- Perspective of installer companies and mechanical engineering



Mega Link Company Ltd has Engineers who have been in the industry, fabricating duct and developing solutions for over 25 years-each. They have vast experience and knowledge of the industry when it comes to fabrication practices- particularly of Clamp Together Duct.

Our goal as Mega Link Company Limited is to provide the industry with a Quality product, Delivered Quickly, with our fabricating employees having extensive experience in sheet metal fabrication techniques, we will achieve our Goal.



■ Robert Mugabe International Airport
(Zimbabwe)



■ Icon House
(ACCRA GHANA)



■ Africa Finance Cooperation
(GHANA)



■ Levy Junction Mall
(Zambia)



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**Our HVAC Projects
and
Experience of Our Engineers**

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■ Bank of Malawi
(Malawi)



■ Julius Nyerere International Airport Terminal 3
(Tanzania)



■ Refurbishments of Julius Nyerere International Airport Terminal 2
(Tanzania)



■ Barclays House
(Tanzania)



■ International House
(Tanzania)



■ Sourthen Sun Hotel
(Tanzania)



Contract Maintenance

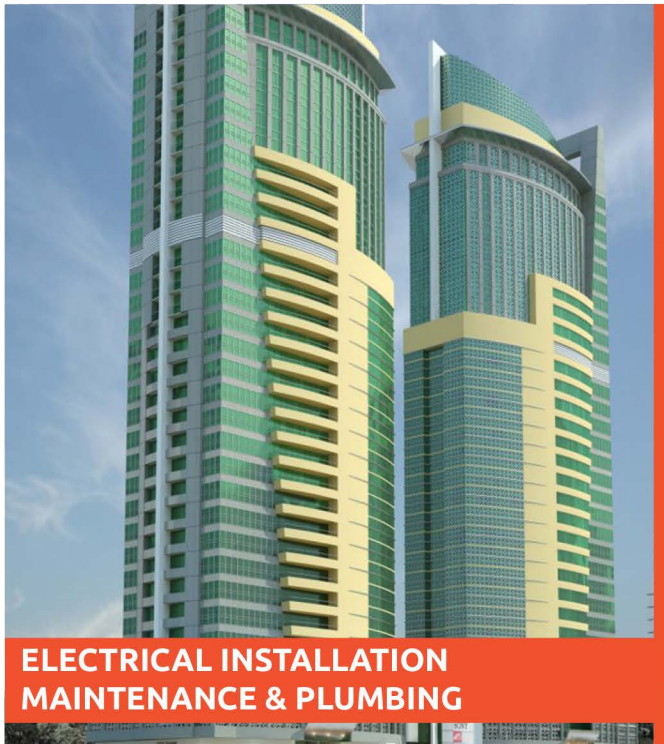
MEGA LINK CO. Ltd is working towards becoming a leader in providing cost effective contracts maintenance services to our Industrial clients. Our continuous contracts are an indication of our value in the Industrial sector.

Our experienced Engineers with contract maintenance have given us the expertise to help reduce client annual cost without sacrificing safety or quality. In our market sectors, where competition is driven primarily by cost, facility and plant maintenance is a required service.

Contract Maintenance is the mostcost-effective and reliable approach to ensuring a plant's operation.

Our highly experienced workforce, consisting of extensively trained and experienced Engineers and Technicians, assures excellence, control, and accountability.

Whether you needs revolve around full time or periodic contract maintenance, MEGA LINK CO. Ltd can be your single source provider for plant contract maintenance requirement.



MEGA



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Maximising The Return on Your Machinery

MEGA



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Contact Information

For more Information, Please contact us using the Information Below:

HEAD OFFICE

Royal Oven Complex.Plot No. 315 Kawe
Msasani, Old Bagamoyo Road
P. O. Box 78066, Dar es Salaam, Tanzania
Tel: +255 784 779 545
Email: info@megalink.co.tz
Website: www.megalink.co.tz

WORKSHOP

Plot 78, Mbeazi Beach, Africana Junction
Industrial Area



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**WE ARE EQUIPT,
WE ARE PROFESSIONAL,
AND RELIABLE.**

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